



BLAIR ALLEN

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SELLER ROADMAP



NO OBLIGATION ONLINE MEETING

Hold a no-commitment initial meeting to identify next steps.

ESTABLISH A PRICE

Together we will review market data to determine an asking price for your home.

PREPARE YOUR HOME

View your home through the eyes of the buyer and ask yourself what you'd expect.

LIST IT FOR SALE

Utah Digs will put your home on the open market. Make it as easy as possible for potential buyers to view your home.

SHOWINGS

Short notice showings may occur. Try your best to accommodate these requests so you never miss a potential sale!



FINAL DETAILS

While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

UNDER CONTRACT

You and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

CHOOSING AN OFFER

Once you determine the benefits and risks of each offer, you will have the opportunity to either accept, reject, or counter.

OFFERS & NEGOTIATIONS

A buyer's agent will send over their clients offer for your property.



INSPECTION

The buyer will perform a physical inspection of the home and may even ask you to make certain repairs.

CLOSING

Funds and ownership are transferred. Pack up and prepare if the buyer is ready to move in!

